

# Cyber

Representing policyholders in their cybersecurity insurance claims, we draw on our ability to craft cutting-edge strategies to achieve optimal outcomes around the negotiation table and in the courtroom, including in precedent-setting cases that shape the contours of the law. No law firm in the nation is better credentialed or has a stronger history of success than our team in securing cyber-loss claim recoveries. Simply stated, clients and national ranking agencies say we're the go-to firm for these complex, high-stakes matters.

When companies fall victim to a cyber crime or data breach incident and subsequent insurance claim denial, they often turn to us because of our extensive experience, legal acumen and highly regarded reputation in recovering claims for cyber losses. We fully understand the importance of what facts to present, when to present them, and how best to frame our clients' losses to fit the coverage they purchased. Additionally, our lawyers work closely with cyber experts to generate loss reports that line up with policy provisions and requirements.

Because of our litigation success in complex cyber-related cases, we're better able to negotiate for our clients favorable resolutions with insurance carriers and their lawyers. Our team represents clients in a wide range of industries, including healthcare, finance, technology, retail, and many others that suffer cyber-related losses or significant security breaches.

In addition to handling claims for clients, we also advise them on the front end, offering counsel on purchasing the right insurance policies to safeguard against all types of cyber fraud and incursions. We help ensure that they are best positioned for coverage for any potential liability.

## Our Inventive Approach

**Landmark Case.** By using a combination of ingenuity and sound legal reasoning in *Medidata Solution, Inc. v Federal Insurance Co.*, our lawyers prevailed in a first-of-its-kind cybersecurity ruling, which lays the foundation for plaintiffs in future coverage disputes.

**Creativity Matters.** Cyber insurance coverage is relatively new, which means many of the cases and issues are blank slates. When it comes to crafting innovative coverage-friendly arguments and positions, we've got a case history of success that is bar none in this arena.

**Visionary Thinking.** Cyber thieves generate their frauds through spoofing, phishing, special engineering, and countless other trap doors. Insurance carriers often deny claims, insisting clients' coverage doesn't apply to a particular type of fraud. We are industry leaders in seeing around the corner to determine what potential form the cyber-frauds will take and helping our clients both purchase the right type of insurance and recover their losses.

**Jargon Translation.** We have cultivated the ability to interpret the arcane language used by computer coding and other cyber experts into plain English that judges and juries can understand, which helps us prevail in coverage disputes.

## Our Strengths

Our team of lawyers draws on a blend of practical knowledge and creative strategies to serve clients in a wide array of areas, including:

- Insurance claim presentation, negotiation, arbitration and litigation
- Domestic and international cases
- Multijurisdictional disputes
- Cyber Investigations
- Cyber report preparation
- Insurance acquisition counseling
- COVID-19-related cyber claims