



# Jillian Raines

Partner

212.584.1831

[jraines@cohenziffer.com](mailto:jraines@cohenziffer.com)

## My Approach

I think my clients value that I am diplomatic and reasonable without compromising my ability to fiercely advocate for their best interests. My experience as corporate counsel makes me highly effective at helping clients navigate the sensitivities of litigation, and I speak the language of business. I scrupulously avoid inefficiencies to make sure that we're making the most of our time and that my clients receive the greatest value for their money.

## Overview

Recently returning to private practice after serving as a corporate insurance attorney for Apple Inc., Jillian Raines uses her unique insight to help policyholder clients. With knowledge gained from both her in-house tenure and her prior experience as a litigator in private practice, Jill guides organizations through litigation when it makes the best business sense. She creates sensible strategies that preserve commercial relationships and alleviate negative ramifications stemming from the pursuit of courtroom remedies.

With a business-savvy outlook and attention to essential detail, Jill brings an ability to spot issues and creatively address them before they become problems. She collaborates closely with clients and procures an in-depth understanding of their objectives so she can best help them plan and prepare for all risks and contingencies upfront, and ensure payment from the policies purchased when claims arise. Ensuring that insurance policies are the right fit for organizations, Jill helps companies negotiate and obtain sufficient coverage in a range of areas, including those that involve mergers and acquisitions, data security, employment, production and construction as well as across various coverage lines such as directors and officers, professional liability or errors & omissions, employment liability, life sciences, cyber liability, CGL and property.

Jill's holistic approach to her work encompasses her conscientious efforts to help individuals and teams bridge their interests and align on common purposes. Her excellent people skills, capacity to make people feel comfortable, and talent at facilitating communications among disparate groups and individuals make her extremely effective in ensuring all voices, points of view, and questions are heard.

At Apple, Jill advised on insurance policy language and claims navigation across the company's portfolio of coverage and supported various business units on risk management and mitigation strategies as well as insurance due diligence. She drafted and negotiated insurance and indemnification terms in numerous commercial agreements, including leases, services, and supplier agreements, and also collaborated with teams across the company as well as external partners to provide all manner of insurance coverage advice. Jill's counsel also included various insurance regulatory matters, from insurance licensing and product filings to drafting policy and service contract terms and conditions globally.

Prior to working at Apple, Jill spent several years at major litigation firms, representing individual and corporate clients in state and federal insurance coverage and complex commercial litigation, trials, arbitrations, and mediation.

## Education

New York Law School (JD, *magna cum laude*, 2012)

Visual Scholarship Web Editor, *New York Law School Law Review*

John Marshall Harlan Scholar

Judicial Intern for the Honorable Deborah A. Batts (United States District Court, Southern District of New York)

Student Research Fellow, Institute for Information Law & Policy, 2010-2012

Writer/Reporter, New York Law School legal news blog, Legal As She Is Spoke, 2010-2011

New York Law School Government Fellowship, Summer 2010

Pennsylvania State University (BA, , 2009)

Arts Editor, *The Daily Collegian*, 2008-2009

## Admissions

### Bar Admissions

New York

### Court Admissions

U.S. District Court for the Central District of Illinois

U.S. District Court, Southern District of New York

## Recognition and Rankings

- Named to *Benchmark Litigation's* 40 & Under List, 2022 - 2024
- Best Lawyers 2024: Ones to Watch – Insurance Law
- Winner of Business Insurance "Break Out Award" (2022)
- Recognized as a "Rising Star" by Insurance Business America, October 2021

## Relevant Experience

- Represented **Oracle Corporation** in its pursuit of technology E&O coverage in the Southern District of New York for an underlying lawsuit arising from services performed in connection with "Cover Oregon," which resulted in a favorable settlement following motion for judgment on the pleadings briefing by Jill and team.
- Represented **Standard General**, including in coverage litigation in the Southern District of New York in connection with a California litigation brought against Standard General by Dov Charney, concerning his relationship with American Apparel. Jill and team successfully secured a summary judgment ruling against Travelers that it owed Standard General a duty to defend, which led to a favorable settlement.
- Represented multiple former directors & officers of telecommunications company in connection with their pursuit of denied D&O insurance coverage following a merger transaction and subsequent bankruptcy. Matter settled favorably after Jill led briefing and oral argument seeking summary judgment that the carrier could not rely on a prior acts exclusion to avoid its defense obligation.
- Represented **Verizon Communications Inc.** in Delaware Superior Court in pursuit of reimbursement under executive and organization liability insurance policies for **tens of millions** of dollars in defense costs that Verizon and a former officer/director incurred in successfully defending against lawsuits arising out of securities-related transactions entered into in connection with Verizon's divestiture of certain directories businesses. In a March 2017 decision, the court granted summary judgment to Verizon, dismissing the insurers' defense that the underlying lawsuit did not constitute a "Securities Claim" as defined in their policies, see 2017 WL 1149118 (Del. Super. March 2, 2017).
- Represented major Nevada-based outdoor mall in a coverage lawsuit against Starr Surplus Lines Insurance Company seeking property and business interruption coverage for pandemic losses sustained by its Grand Bazaar Shops on the Las Vegas Strip. Part of team that secured a critical choice-of-law victory in Nevada state court and defeated Star's bid for summary judgment.
- Representing **Revlon** in pursuit of coverage for several product liability claims arising out of hair relaxer products that are alleged to have caused certain cancers in underlying claimants.

- Representing a NYC-based real estate developer in various ongoing business-interruption property insurance litigations, successfully overcoming motions to dismiss in multiple jurisdictions.
- Representing **Koninklijke Philips N.V.** and its subsidiaries in pursuit of various insurance coverages for products-related lawsuits alleging billions in damages.
- Representing major technology, retail, media, biomedical technology, wellness, private equity, and regional transmission organizations in various insurance matters, including ongoing insurance program audits, advising and risk assessments, insurance due diligence, and pre-litigation claim disputes.
- **Pro Bono** matters include:
  - Successfully mediated a partnership dispute for women-owned food start-up on a pro bono basis.
  - Handled various immigration matters, including asylum applications for Syrian refugees and successful amicus briefing in support of U Visas for members of a New York county's Latino community.

## Publications

- Co-author,
- Co-author,
- Co-author,
- Co-author, "Innovations in Global Governance: Towards a Distributed Internet Governance Ecosystem," The Centre for International Governance Innovation (CIGI) (Dec 23, 2014)
- "The Digital Accountability and Transparency Act of 2011 (DATA): Using Open Data Principles to Revamp Spending Transparency Legislation," 57 N.Y.L. Sch. L. Rev. 313 (2012–2013)